



U.S. Small Business Administration

JUNE

Events Calendar

ORANGE COUNTY / INLAND EMPIRE DISTRICT OFFICE

Serving Orange, Riverside, and San Bernardino Counties

5 Hutton Centre Drive, Santa Ana, CA 92707 714.550.7420

SBA District Website: www.sba.gov/ca/santa

This calendar has four sections: General Events, Government Contracting Events, International Trade Events and Other Federal & Local Government, Trade, and Small Business Organization Events

DATE/TIME	EVENT/ORGANIZATION/WEBSITE/TELEPHONE/LOCATION
Friday, June 1, 2018 11:00 am to 1:00 pm Pre-registration Recommended	WEBINAR-How To Blog and Why it is Important for Getting Funding / Online Visibility \$20 fee with registration online by 05/31 Inland Empire SCORE, https://inlandempire.score.org/ , 951.652.4390 Virtual Online Presentation - Web link will be given upon registration
Monday, June 4, 2018 6:00 pm to 8:00 pm Pre-registration Recommended	Prepare to Launch: Information & Resources for Starting Your Business No Fee , Register at: https://conta.cc/2v07X11 Inland Empire Women's Business Center, www.iewbc.org , 909.890.1242 IEWBC – Colton Office, 1003 East Cooley Drive, Suite 109, Colton 92324
DATE/TIME	EVENT/ORGANIZATION/WEBSITE/TELEPHONE/LOCATION

Tuesday, June 5, 2018 9:00 am to 12:00 Noon Pre-registration Recommended	The Secrets to Buying a Franchise \$35 fee if register online by 06/04, \$40 at the door Register at: https://conta.cc/2HNYe3K Orange County SCORE, www.orangecounty.score.org , 714.550.7369 National University, 3390 Harbor Blvd., Costa Mesa 92626
Tuesday, June 5, 2018 1:00 pm to 3:00 pm Pre-registration Recommended	Facebook for Business Basics No fee , Register at: https://bit.ly/2FGw6tl IE Small Business Development Center, https://inlandempiresbdc.org , 909.983.0751 Arlington Library-Meeting Room, 9556 Magnolia Avenue, Riverside 92503
Tuesday, June 5, 2018 4:00 pm to 6:00 pm Pre-registration Recommended	The ABCs of Starting Your Own Business No fee , Register at: https://conta.cc/2HNMs9K Inland Empire Women's Business Center, www.iewbc.org , 909.890.1242 Highgrove Public Library, 530 Center Street, Riverside 92507
Tuesday, June 5, 2018 6:00 pm to 7:00 pm Pre-registration REQUIRED	What You Need to Know About Credit! \$15 fee with online registration only, Register at: https://bit.ly/2rluf2q Coachella Valley Women's Business Center, www.cvwbc.org , 760.345.9200 CVWBC, 77806 Flora Road, Suite A, Palm Desert 92211
Tuesday, June 5, 2018 6:00 pm to 8:30 pm Pre-registration REQUIRED	Small Business Jump-Start \$10 fee, Register at: https://bit.ly/2w8WWLo OC Small Business Development Center, https://orangecountysbdc.org , 714.564.5200 Digital Media Center – Room 103, 1300 South Bristol Street, Santa Ana 92704
DATE/TIME	EVENT/ORGANIZATION/WEBSITE/TELEPHONE/LOCATION
Wednesday, June 6, 2018	Packaging Your Loan Webinar

9:00 am to 10:00 am Pre-registration REQUIRED	No fee , Register at: http://bit.ly/ocsbdcz060618 OC Small Business Development Center, https://orangecountysbdc.org , 714.564.5200 Virtual Online Presentation
Wednesday, June 6, 2018 9:00 am to 11:00 am Pre-registration Recommended	How to Start a Small Business No fee , Register at: https://bit.ly/2rjAFW8 IE Small Business Development Center, https://inlandempiresbdc.org , 909.983.0751 Moreno Valley Employment Resource Center, 12652 Frederick Street, Suite K-3, Moreno Valley 92552
Wednesday, June 6, 2018 6:00 pm to 8:30 pm Pre-registration Recommended	Building an eCommerce Site on WordPress No fee , Register at: https://conta.cc/2HOEOYl Orange County SCORE, www.orangecounty.score.org , 714.550.7369 Yorba Linda Community Center, 4501 Casa Loma Avenue (corner of Casa Loma & Imperial Highway), Yorba Linda 92806
Thursday, June 7, 2018 6:00 pm to 9:00 pm Pre-registration REQUIRED	Business Plan Boot Camp: Marketing, Operations, Organizations \$20 fee, Register at: https://conta.cc/2HOIcT3 Inland Empire Women's Business Center, www.iewbc.org , 909.890.1242 IEWBC – Colton Office, 1003 East Cooley Drive, Suite 109, Colton 92324
Thursday, June 7, 2018 6:00 pm to 9:00 pm Pre-registration Recommended	Common Legal Questions for Businesses No Fee , Register at: https://conta.cc/2HNNa6P Orange County SCORE, www.orangecounty.score.org , 714.550.7369 Brea Chamber of Commerce – 2 nd Floor, 1 Civic Center Circle, Brea 92821
DATE/TIME	EVENT/ORGANIZATION/WEBSITE/TELEPHONE/LOCATION
Saturday, June 9, 2018 9:00 am to 12:00 Noon Pre-registration	Small Business Accounting for Non-Accountants \$20 fee, Register at: https://conta.cc/2HPCYqj Inland Empire Women's Business Center, www.iewbc.org , 909.890.1242

REQUIRED	IEWBC – Colton Office, 1003 East Cooley Drive, Suite 109, Colton 92324
Monday, June 11, 2018 11:00 am to 12:00 Noon Pre-registration Recommended	WEBINAR-10 Ways to Heat Up Your Summer Marketing \$10 fee with registration online by 06/10, Register at: https://conta.cc/2s06XW1 Inland Empire SCORE, https://inlandempire.score.org/ , 951.652.4390 Virtual Online Presentation - Web link will be given upon registration
Monday, June 11, 2018 6:00 pm to 8:00 pm Pre-registration Recommended	The ABCs of Starting Your Own Business \$20 fee for non-Corona Residents, No fee for Corona Residents Register at: https://conta.cc/2HPVD5v Inland Empire Women’s Business Center, www.iewbc.org , 909.890.1242 Circle City Center, 365 North Main Street, Corona 92882
Tuesday, June 12, 2018 5:30 pm to 8:30 pm Pre-registration Recommended	Make a DIY Video for Your Business No fee , Register at: https://conta.cc/2FF0zYU Orange County SCORE, www.orangecounty.score.org , 714.550.7369 La Habra Chamber of Commerce, 321 East La Habra Blvd., La Habra 90631
Tuesday, June 12, 2018 6:00 pm to 8:00 pm Pre-registration REQUIRED	Upgrade Your Sales Mindset \$20 fee with online registration only, Register at: https://bit.ly/2jWL9Xp Coachella Valley Women’s Business Center, www.cvwbc.org , 760.345.9200 CVWBC, 77806 Flora Road, Suite A, Palm Desert 92211
DATE/TIME	EVENT/ORGANIZATION/WEBSITE/TELEPHONE/LOCATION
Tuesday, June 12, 2018 6:00 pm to 8:00 pm Pre-registration REQUIRED	Writing a Winning Business Plan \$20 fee Inland Empire Women’s Business Center, www.iewbc.org , 909.890.1242 IEWBC – Colton Office, 1003 East Cooley Drive, Suite 109, Colton 92324

Tuesday, June 12, 2018 6:00 pm to 8:30 pm Pre-registration REQUIRED	Quick-Start Your Social Media Marketing \$10 fee, Register at http://bit.ly/ocsbdcqssmm061218 OC Small Business Development Center, https://orangecountysbdc.org , 714.564.5200 Centennial Education Center–Room F-105, 2900 West Edinger Avenue, Santa Ana 92704
Tuesday, June 12, 2018 6:00 pm to 9:00 pm Pre-registration Recommended	Costing, Pricing & Breakeven No fee , Register at: https://conta.cc/2HQv1kF Orange County SCORE, www.orangecounty.score.org , 714.550.7369 Rancho Santa Margarita Bell Tower Regional Community Center, 22232 El Paseo, Rancho Santa Margarita 92688
Tuesday, June 12, 2018 6:00 pm to 9:00 pm Pre-registration Recommended	Money from Home! 10 EZ Steps to Starting a Home-Based Business No fee , Register at: https://conta.cc/2jpZ1t3 Orange County SCORE, www.orangecounty.score.org , 714.550.7369 Garden Grove Community Center–Room B, 11300 Stanford Avenue, Garden Grove 92840
Wednesday, June 13, 2018 9:00 am to 10:00 am Pre-registration REQUIRED	Business Acquisition Financing Webinar No fee , Register at http://bit.ly/ocsbdcz061318 OC Small Business Development Center, https://orangecountysbdc.org , 714.564.5200 Virtual Online Presentation
DATE/TIME	EVENT/ORGANIZATION/WEBSITE/TELEPHONE/LOCATION
Wednesday, June 13, 2018 1:30 pm to 4:30 pm Pre-registration Recommended	Demystifying the Commercial Leasing Process No fee , Register at: https://conta.cc/2FH2LPw Orange County SCORE, www.orangecounty.score.org , 714.550.7369 Mission Viejo – Saddleback Room, 200 Civic Center, Mission Viejo 92691
Wednesday, June 13, 2018 5:00 pm to 8:00 pm	How To Start A Successful Business & Avoid The Pitfalls No Fee , Register at: https://conta.cc/2rwMI2C

Pre-registration Recommended	Orange County SCORE, www.orangecounty.score.org , 714.550.7369 Placentia Public Library, 411 East Chapman Avenue, Placentia 92870
Wednesday, June 13, 2018 6:30 pm to 8:30 pm Pre-registration Recommended	Prepare to Launch: Information & Resources for Starting Your Business No fee , Register at: https://conta.cc/2v07X11 Inland Empire Women's Business Center, www.iewbc.org , 909.890.1242 Ovitt Family Community Library, 215 East "C" Street, Ontario 91764
Thursday, June 14, 2018 6:00 pm to 8:00 pm Pre-registration REQUIRED	Start Here: How to Start a Successful Small Business \$15 fee with online registration only, Register at: https://bit.ly/2lg8WjO Coachella Valley Women's Business Center, www.cvwbc.org , 760.345.9200 CVWBC, 77806 Flora Road, Suite A, Palm Desert 92211
Thursday, June 14, 2018 6:00 pm to 8:00 pm Pre-registration Recommended	The Power of Positive Choices No fee , Register at: https://conta.cc/2HQjXnw Inland Empire Women's Business Center, www.iewbc.org , 909.890.1242 Siena Apartments, 7807 Juniper Avenue, Fontana 92336
DATE/TIME	EVENT/ORGANIZATION/WEBSITE/TELEPHONE/LOCATION
Thursday, June 14, 2018 6:00 pm to 9:00 pm Pre-registration REQUIRED	Business Plan Boot Camp: Financial Statements and Projections \$20 fee, Register at: https://conta.cc/2IDMv7D Inland Empire Women's Business Center, www.iewbc.org , 909.890.1242 IEWBC – Colton Office, 1003 East Cooley Drive, Suite 109, Colton 92324
Thursday, June 14, 2018 6:00 pm to 9:00 pm Pre-registration Recommended	Preparing To Lease Space For Your Business No fee , Register at: https://conta.cc/2I8oE0x Orange County SCORE, www.orangecounty.score.org , 714.550.7369 Fullerton Public Library, 353 West Commonwealth Avenue, Fullerton 92832

Thursday, June 14, 2018 6:00 pm to 9:00 pm Pre-registration Recommended	Work Smarter, Not Harder: WordPress for Small Business No fee, Register at: https://conta.cc/2wucR79 Orange County SCORE, www.orangecounty.score.org , 714.550.7369 Laguna Woods City Hall, 24264 El Toro Road, Laguna Woods 92637
Monday, June 18, 2018 10:30 am to 1:30 pm Pre-registration Recommended	Develop A Winning Business Plan No fee, Register at: https://conta.cc/2jKXbDj Orange County SCORE, www.orangecounty.score.org , 714.550.7369 Webster University, 32 Discovery, #250, Irvine 92618
Monday, June 18, 2018 6:00 pm to 8:00 pm Pre-registration REQUIRED	Drive New Business with Social Media \$20 fee, Register at: https://conta.cc/2rFVGuC Inland Empire Women’s Business Center, www.iewbc.org , 909.890.1242 IEWBC – Colton Office, 1003 East Cooley Drive, Suite 109, Colton 92324
DATE/TIME	EVENT/ORGANIZATION/WEBSITE/TELEPHONE/LOCATION
Tuesday, June 19, 2018 9:00 am to 11:00 am Pre-registration Recommended	How to Start a Small Business No fee, Register at: https://bit.ly/2HOEhpE IE Small Business Development Center, https://inlandempiresbdc.org , 909.983.0751 Temecula Valley Chamber of Commerce, 26790 Ynez Court, Suite A, Temecula 92591
Tuesday, June 19, 2018 10:00 am to 11:00 am Pre-registration Recommended	Webinar: An Insider’s Guide to Business and Franchise Ownership No fee, Register at: https://bit.ly/2HKNCbp IE Small Business Development Center, https://inlandempiresbdc.org , 909.983.0751 Virtual Online Presentation
Tuesday, June 19, 2018	Business Ideas & Feasibility Studies

6:00 pm to 8:00 pm Pre-registration REQUIRED	\$20 fee with online registration only, Register at: https://bit.ly/2rFKzAM Coachella Valley Women's Business Center, www.cvwbc.org , 760.345.9200 CVWBC, 77806 Flora Road, Suite A, Palm Desert 92211
Tuesday, June 19, 2018 6:00 pm to 8:00 pm Pre-registration Recommended	Social Media Sells + Facebook Ads, Pinterest & Instagram No fee , Register at: https://conta.cc/2G3cMa8 Orange County SCORE, www.orangecounty.score.org , 714.550.7369 Bellflower City Hall, 16600 Civic Center Drive, Bellflower 90706
Tuesday, June 19, 2018 6:00 pm to 8:00 pm Pre-registration REQUIRED	Upgrade Your Sales Mindset and Improve Your Bottom Line \$20 fee, Register at: https://conta.cc/2rQikzz Inland Empire Women's Business Center, www.iewbc.org , 909.890.1242 IEWBC – Colton Office, 1003 East Cooley Drive, Suite 109, Colton 92324
DATE/TIME	EVENT/ORGANIZATION/WEBSITE/TELEPHONE/LOCATION
Tuesday, June 19, 2018 6:00 pm to 9:00 pm Pre-registration Recommended	The Best Customer Service Starts with the Basics No fee , Register at: https://conta.cc/2ryvlyB Orange County SCORE, www.orangecounty.score.org , 714.550.7369 Fullerton Public Library, 353 West Commonwealth Avenue, Fullerton 92832
Wednesday, June 20, 2016 8:00 am to 9:00 am Pre-registration Recommended	"Murrieta-area Business Roundtable" : The Roundtable brings company owners and local business resources together for an invigorating exchange of information, ideas and insights, meeting every third Wednesday, presented by Inland Empire SCORE and City of Murrieta No fee , Register at: https://inlandempire.score.org/node/147895 Inland Empire SCORE, https://inlandempire.score.org/ , 951.652.4390 Murrieta Innovation Center, 26442 Beckman Court, Murrieta 92562

Wednesday, June 20, 2018 9:00 am to 12:00 Noon Pre-registration Recommended	QuickBooks for Beginners 102 No fee , Register at: https://bit.ly/2JMokk8 IE Small Business Development Center, https://inlandempiresbdc.org , 909.983.0751 Moreno Valley Employment Resource Center, 12625 Frederick Street, Suite K-3, Moreno Valley 92552
Wednesday, June 20, 2018 9:00 am to 12:00 Noon Pre-registration Recommended	Understanding Your Financials No fee , Register at: https://bit.ly/2rgeTmr IE Small Business Development Center, https://inlandempiresbdc.org , 909.983.0751 Carnegie Cultural Center, 123 "D" Street, Upland 91786
Wednesday, June 20, 2018 10:00 am to 11:00 am Pre-registration Recommended	WEBINAR-30 Ways To Grow Your List \$10 fee with online registration by 06/19, Register at: https://conta.cc/2wZRaMs Inland Empire SCORE, https://inlandempire.score.org/ , 951.652.43900 Virtual Online Presentation - Web link will be given upon registration
DATE/TIME	EVENT/ORGANIZATION/WEBSITE/TELEPHONE/LOCATION
Wednesday June 20, 2018 1:00 pm to 4:00 pm Pre-registration Recommended	Selling Techniques that Work \$35 fee if register online by 06/19, \$45 at the door Register at: https://conta.cc/2G4d9Bc Orange County SCORE, www.orangecounty.score.org , 714.550.7369 National University, 3390 Harbor Blvd., Costa Mesa 92626
Wednesday, June 20, 2018 6:00 pm to 8:30 pm Pre-registration Recommended	Optimizing Your Content Success with SEO and Google Analytics No fee , Register at: https://conta.cc/2G4d9Bc Orange County SCORE, www.orangecounty.score.org , 714.550.7369 Yorba Linda Community Center, 4501 Casa Loma Avenue, Yorba Linda 92886
Thursday, June 21, 2018 9:00 am to 11:00 am Pre-registration Recommended	Internet and Home-Based Business No fee , Register at: https://bit.ly/2w6U4yn IE Small Business Development Center, https://inlandempiresbdc.org , 909.983.0751 Temecula Valley Entrepreneur's Exchange, 43200 Business Park Drive, Temecula 92590

Thursday, June 21, 2018 9:00 am to 12:00 Noon Pre-registration Recommended	Human Resources Compliance and Best Practices No fee , Register at: https://bit.ly/2FCQ0W5 IE Small Business Development Center, https://inlandempiresbdc.org , 909.983.0751 Rancho Cucamonga Chamber of Commerce, 9047 Arrow Route, Suite 180, Rancho Cucamonga 91730
Thursday, June 21, 2018 1:00 pm to 3:00 pm Pre-registration Recommended	Getting Found Online: Presented by IEScore and City of Eastvale No fee - Enter on Schleishman Road, Register at: https://conta.cc/2katOui Inland Empire SCORE, https://inlandempire.score.org/ , 951.652.4390 New Day Christian Church, 7155 Hamner Avenue, Eastvale 92880
DATE/TIME	EVENT/ORGANIZATION/WEBSITE/TELEPHONE/LOCATION
Thursdays, June 21, 28, and July 5, & 12, 2018 6:00 pm to 8:00 pm Pre-registration REQUIRED	Four-Part Business Plan Writing Series \$80 fee with online registration only, Register at: https://bit.ly/2IEEorn Coachella Valley Women's Business Center, www.cvwbc.org , 760.345.9200 CVWBC, 77806 Flora Road, Suite A, Palm Desert 92211
Thursday, June 21, 2018 6:00 pm to 8:00 pm Pre-registration REQUIRED	Marketing 101 No fee , Register at: https://conta.cc/2IIVJj6 Inland Empire Women's Business Center, www.iewbc.org , 909.890.1242 Community Action Partnership of Riverside County, 2039 Iowa Avenue, Suite B-102, Riverside 92507
Thursday, June 21, 2018 6:00 pm to 9:00 pm Pre-registration Recommended	Ready to Exit? Succession Planning for Small Business Owners No fee , Register at: https://conta.cc/2lbVDgn Orange County SCORE, www.orangecounty.score.org , 714.550.7369 Clifton C. Miller Community Center, 300 Centennial Way, Tustin 92780
Thursday, June 21, 2018 6:00 pm to 9:00 pm	Technology To Protect Your Business No fee , Register at: https://conta.cc/2la3aMs

Pre-registration Recommended	Orange County SCORE, www.orangecounty.score.org , 714.550.7369 La Palma Community Center, 7821 Walker Street, La Palma 90623
Friday, June 22, 2018 9:00 am to 11:00 am Pre-registration Recommended	Business Plan 201-Marketing Plan \$20 fee if register online by 06/21, \$30 at the door Inland Empire SCORE, https://inlandempire.score.org/ , 951.652.4390 Corona Chamber of Commerce, 904 East 6 th Street, Corona 92879
DATE/TIME	EVENT/ORGANIZATION/WEBSITE/TELEPHONE/LOCATION
Monday, June 25, 2018 6:00 pm to 8:00 pm Pre-registration Recommended	Writing a Winning Business Plan \$20 fee for non-Corona Residents, No fee for Corona Residents Register at: https://conta.cc/2wEdV8x Inland Empire Women's Business Center, www.iewbc.org , 909.890.1242 Circle City Center, 365 North Main Street, Corona 92882
Monday, June 25, 2018 6:00 pm to 8:45 pm Pre-registration Recommended	The Power of PPC Advertising: Google AdWords in Action No fee , Register at: https://conta.cc/2rwDP9i Orange County SCORE, www.orangecounty.score.org , 714.550.7369 Orange Public Library, 407 East Chapman Avenue, Orange 92866
Tuesday, June 26, 2018 8:00 am to 11:00 am and Tuesday, September 18, 2018 8:00 am to 9:30 am Pre-registration REQUIRED	IGNITE – 90 Days to Business Mastery! Fast-track your business in just 90 days to get significant traction and great results in a three month program. Presented by Inland Empire and Coachella Valley Women's Business Centers (Tuesdays 7/10-9/4 will be via teleconference), To participate and for more details contact: Inland Empire Women's Business Center 909.890.1242, www.iewbc.org or Coachella Valley Women's Business Center 760.345.9200, www.cvwbc.org IEWBC-Colton Office, 1003 East Cooley Drive, Suite 109, Colton 92324
Tuesday, June 26, 2018 11:30 am to 1:30 pm	The Perfect Pitch \$20 fee if register online by 06/25, \$30 at the door

Pre-registration Recommended	Inland Empire SCORE, https://inlandempire.score.org , 951.652.4390 Moreno Valley Employment Resource Center, 12625 Frederick Street, K-3, Moreno Valley, 92553
DATE/TIME	EVENT/ORGANIZATION/WEBSITE/TELEPHONE/LOCATION
Tuesday, June 26, 2018 5:30 pm to 7:30 pm Pre-registration Recommended	How to Start a Small Business – Veteran Edition No fee , Register at: https://bit.ly/2HQOulu IE Small Business Development Center, https://inlandempiresbdc.org , 909.983.0751 Ovitt Family Community Library–Main Meeting Room, 215 East “C” Street, Ontario 91764
Tuesday, June 26, 2018 6:00 pm to 8:00 pm Pre-registration REQUIRED	Time Management: Work Smarter, Not Harder \$20 fee, Register at: https://conta.cc/2rGTodV Inland Empire Women’s Business Center, www.iewbc.org , 909.890.1242 IEWBC – Colton Office, 1003 East Cooley Drive, Suite 109, Colton 92324
Wednesday, June 27, 2018 9:00 am to 11:00 am Pre-registration Recommended	Powerful Email Techniques For the DIY Marketer \$20 fee if register online by 06/26, \$30 at the door Inland Empire SCORE, https://inlandempire.score.org/ , 951.652.4390 Riverside Chamber of Commerce, 3985 University Avenue, Riverside 92501
Thursday, June 28, 2018 9:00 am to 10:00 am Pre-registration REQUIRED	The Art and Science of Creating a Successful Business Plan \$20 fee, Register at: http://bit.ly/ocsbdc062818 OC Small Business Development Center, https://orangecountysbdc.org , 714.564.5200 Digital Media Center–Room 103, 1300 South Bristol Street, Santa Ana 92704
Thursday, June 28, 2018 10:30 am to 1:30 pm Pre-registration Recommended	Windows 10 Basics Including the New Creators Update No fee , Register at: https://conta.cc/2lomR3v Orange County SCORE, www.orangecounty.score.org , 714.550.7369 Fullerton Public Library, 353 West Commonwealth Avenue, Fullerton 92832

DATE/TIME	EVENT/ORGANIZATION/WEBSITE/TELEPHONE/LOCATION
Thursday, June 28, 2018 6:00 pm to 8:00 pm Pre-registration Recommended	The ABCs of Starting Your Own Business No fee , Register at: https://conta.cc/2wM7Zu2 Inland Empire Women's Business Center, www.iewbc.org , 909.890.1242 Moreno Valley Employment Resource Center, 12625 Frederick Street, Suite K-3, Moreno Valley 92553
GOVERNMENT CONTRACTING	
DATE/TIME	EVENT/ORGANIZATION/WEBSITE/TELEPHONE/LOCATION
Tuesday, June 5, 2018 9:00 am to 11:00 am Pre-registration REQUIRED	Are You Ready for Government Contracting? This interactive workshop will help you evaluate your business, educate you on government contracting process and requirements, provide you with marketing tools and resources, help you determine if the government market is a fit for your business, and get you started on the first steps. No fee , Register at: https://bit.ly/2rNaeHO San Diego Community College – PTAC, www.ptac-sandiego.org , 619.216.6671 SDCOC, 880 National City Blvd., Suite 7100, National City 91950
Wednesday, June 6, 2018 10:00 am to 12:00 Noon Pre-registration REQUIRED	How to Become a GSA Contractor: GSA conducts this free workshop in partnership with the PTAC. This course reviews the fundamentals of the GSA acquisition process; how to identify schedules and special item numbers; analysis of the application process (i.e. initial steps to submitting an application); using the GSA website and schedules for marketing to the GSA, DOD and other Federal agencies. No fee , Register at: https://bit.ly/2wowBJh by 06/05 12:00 Noon Riverside Community College Procurement Assistance Center, www.rccdpcac.com , 951.571.6442 RCCD-PAC, 23555 Meyer Drive, March Air Reserve 92518
DATE/TIME	EVENT/ORGANIZATION/WEBSITE/TELEPHONE/LOCATION
Thursday, June 7, 2018 9:00 am to 11:00 am Pre-registration	Vendor Information Day: These sessions are designed to provide prospective vendors information on how to do business with the County and to answer questions regarding the County of Orange purchasing processes.

REQUIRED	RSVP at: http://olb.ocgov.com/business/vid or 714.871.3100 For more information use this link: http://olb.ocgov.com County Procurement Office - Building A, 2 nd Floor, Conference Room B, 1300 South Grand Avenue, Santa Ana 92705
Wednesday, June 13, 2018 9:00 am to 10:30 am Pre-registration REQUIRED	Creating a Capabilities Statement for Marketing to the Government: A capability statement is a useful marketing tool. It is a succinct document that describes your company's core strengths and capabilities, highlighting what your company can do for potential government customers and reflecting on your past success. No fee , Register at: https://bit.ly/2k4zqGo San Diego Community College – PTAC, www.ptac-sandiego.org , 619.216.6671 SDCOC, 880 National City Blvd., Suite 7100, National City 91950
Tuesday, June 19, 2018 9:00 am to 12:00 Noon Pre-registration Recommended	Certifications for Your Business and SBA 8(a) Application No fee , Register at: https://bit.ly/2JGdhct IE Small Business Development Center, https://inlandempiresbdc.org , 909.983.0751 City of San Bernardino Training Center, 201 North "E" Street, San Bernardino 92401
Tuesday, June 19, 2018 12:30 pm to 4:30 pm Pre-registration REQUIRED	Naval Surface Warfare Center Industry Day 2018 – Government Contracting, Selling to the Government: A Business Opportunity with the SBA Orange County / Inland Empire District Office discussing SBA updates. Learn and network with NSWC, Corona Divisions. No fee , Register at: https://bit.ly/2HZwHwq Riverside Community College Procurement Assistance Center, www.rccdpcac.com , 951.571.6442 Corona City Hall, 400 South Vicentia Avenue, Corona 92882
DATE/TIME	EVENT/ORGANIZATION/WEBSITE/TELEPHONE/LOCATION
Thursday, June 21, 2018 8:00 am to 10:00 am Pre-registration REQUIRED	8(a) Application Workshop 8(a) – A business development program created to help small disadvantaged businesses compete in the American economy and access the federal procurement market. No fee , Register with Sandra Anguiano at: sandra.anguiano@sba.gov SBA Orange County / Inland Empire District Office-Training Room, 5 Hutton Centre Drive, Suite 900, Santa Ana 92707

<p>Thursday, June 21, 2018 10:15 am to 11:30 am Pre-registration REQUIRED</p>	<p>HUBZone, and WOSB Application Workshop HUBZone Program - The SBA's HUBZone program helps small businesses in urban and rural communities gain preferential access to federal procurement opportunities. WOSB Program - The SBA's WOSB program is designed to help more women owned small businesses to win federal contracts by providing a level playing field for WOSBs to compete. No fee, Register with Sandra Anguiano at: sandra.anguiano@sba.gov SBA Orange County / Inland Empire District Office-Training Room, 5 Hutton Centre Drive, Suite 900, Santa Ana 92707</p>
------------------------------------------------------------------------------------------------------------	--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------

INTERNATIONAL TRADE

DATE/TIME	EVENT/ORGANIZATION/WEBSITE/TELEPHONE/LOCATION
<p>Wednesday, June 6, 2018 7:30 am to 10:00 am Pre-registration REQUIRED</p>	<p>MAPLE Summer Event 2018 - Orange County: Networking event for Executives, Investors, Entrepreneurs with an interest in Canada-Southern California – Speakers will cover cybersecurity and digital health in New Brunswick, and how to successfully plan a cross-border move to Canada or California from Canada. Register at: https://bit.ly/2jW9Tiv CSA Group, 34 Bunsen, Irvine 92618</p>

DATE/TIME	EVENT/ORGANIZATION/WEBSITE/TELEPHONE/LOCATION
<p>Wednesday, June 6, 2018 7:30 am to 2:00 pm Pre-registration REQUIRED</p>	<p>Doing Business in Sub-Saharan Africa – Botswana, Kenya, Ghana, South Africa: Keynote presentation by Bryan O'Byrne, SBA's Chief of International Affairs & Trade Policy. Get resources, network and hear directly from foreign executives via interactive video-conference about expectations when it comes to US businesses Register for a complimentary ticket at: https://bit.ly/2wsKjuQ California State University San Bernardino–San Manuel Student Union Theater, 5500 University Parkway, San Bernardino 92407</p>

OTHER FEDERAL & LOCAL GOVERNMENT, TRADE, AND SMALL BUSINESS ORGANIZATION EVENTS

DATE/TIME	EVENT/ORGANIZATION/WEBSITE/TELEPHONE/LOCATION
-----------	-----------------------------------------------

Wednesday, June 6, 2018 9:00 am to 12:00 Noon Pre-registration Recommended	Orange County Supervisor Lisa Bartlett Invites You to the 2018 South Orange County Job Fair: Presented by the Orange County One Stop Center For more information call 949.341.8000 or visit www.oconestop.com or www.ocboard.org Laguna Hills Mall, 24155 Laguna Hills Mall, Laguna Hills 92653
Thursday, June 7, 2018 8:00 am to 9:30 am Pre-registration REQUIRED	Pitch Prep: Learn the fine art of a 90 second Elevator Pitch by giving listeners enough information to get excited and want to meet with you and learn more. \$20 fee for non-members, \$10 for chamber members Use email to register: info@mychamber.org Corona Chamber of Commerce, 904 East 9 th Street, Corona 92879
DATE/TIME	EVENT/ORGANIZATION/WEBSITE/TELEPHONE/LOCATION
Thursday, June 7, 2018 9:00 am to 11:00 am Pre-registration REQUIRED	Financing for Business Success: SBA Orange County / Inland Empire District Office will be participating on the panel of lending experts to hear what type of financing is best for your business, hosted by Accion and participating partner SBA No fee, Register at: https://bit.ly/2jYSzJU California Bank & Trust-Training Room, 9590 Foothill Blvd., Rancho Cucamonga 91730
Friday, June 15, 2018 8:00 am to 7:00 pm Pre-registration REQUIRED	The Latino Coalition Small Business Rising Summit West Coast- Expanding the Power of U.S. Latinos: Join Adalberto Quijada, District Director, SBA Orange County / Inland Empire District as he discusses the ways the SBA can help you expand your business through resources, capital access and other SBA services and programs. \$99 fee, Register at: https://bit.ly/2ryhoR0 Marriott-Irvine Spectrum, 7905 Irvine Center Drive, Irvine 92618
Tuesday, June 19, 2018	Basic Sales & Use Tax

9:00 am to 10:30 am Pre-registration Recommended	No fee , Register at: https://bit.ly/2FSAupr California Department of Tax and Fee Administration, http://www.cdtfa.ca.gov CDTFA–Riverside Office, California Tower–Room 205, 3737 Main Street, Riverside 9250
DATE/TIME	EVENT/ORGANIZATION/WEBSITE/TELEPHONE/LOCATION
Friday, June 29, 2018 7:00 am to 6:00 pm Pre-registration REQUIRED	OCTANE’s Ophthalmology Technology Summit: The purpose of the Orange County Ophthalmology Technology Summit (OTS) meeting is to create a local forum where leading ophthalmology technologists, researchers, clinicians, and entrepreneurs can come together to discuss ground-breaking ophthalmic technologies, unmet clinical needs, and new business opportunities all to fuel the ophthalmology ecosystem in Orange County, California. \$699 fee for non-members, \$499 for members, Register at: https://bit.ly/2v67s5w If you have any questions, contact Teresa Madden at teresa@octaneoc.org or 949.330.6562 The Fashion Island Hotel, 690 Newport Center Drive, Newport Beach 92660

The U.S. Small Business Administration plays a vital role in enabling America's entrepreneurs to start, grow and succeed. Through our wide array of services - loan guarantees, assistance for small businesses in federal contracting, and business counseling – the SBA has helped millions of individuals start and grow their small businesses. The Orange County/Inland Empire District monthly Management Training Calendar is one of those services. This calendar provides information on co-sponsored business workshops, expos, and conferences provided by our Resource Partners, other government agencies, local government agencies, and business organizations in the counties of Orange, Riverside and San Bernardino. Events pertaining to the small business community from non-cosponsored events are listed in the section called Other Events. Visit the Santa Ana District Office website at www.sba.gov/ca/santa or to see all that the SBA has to offer small businesses view the national website at www.sba.gov. A list of U.S. Small Business Administration resources is on the next page.

SBA Partners and Small Business Resources:

SCORE “Counselors To America’s Small Business”- Provide FREE one-on-one business mentoring, monthly low-cost pre-business seminars, various workshops, and problem-solving assistance for start-ups and those already in business.

O. C. Mentoring Site: 714-550-7369, 3631 South Harbor Blvd, Suite 225, Santa Ana 92704 – www.score114csm@gmail.com
O. C. Administration 714-550-7369; 5 Hutton Centre Drive, Suite 900, Santa Ana 92707 – www.orangecounty.score.org
COACHELLA VALLEY: 760-773-6507; 43-100 Cook Street, Suite 104, Palm Desert 92211 – www.scorecv.org
RIVERSIDE COUNTY: 951-652-4390; 11801 Pierce Street, 2nd Floor, Riverside 92505 – <https://inlandempire.score.org>
SAN BERNARDINO COUNTY: Call your local Chamber of Commerce or <https://inlandempire.score.org>

Small Business Development Centers (SBDC) – Provide training, consulting and technical assistance in all aspects of small business management. For further information contact the SBDC in your area.

INLAND EMPIRE:
Outreach Center 909-983-5005; 603 North Euclid, Ontario 91762 – www.iesmallbusiness.com
Outreach Center 951-781-2345; 3780 Market Street, Riverside, 92501 – www.iesmallbusiness.com
COACHELLA VALLEY: 760-863-2529; 44-199 Monroe Street, Suite B, Indio, CA 92201 – www.cvsmbusiness.com
ORANGE COUNTY: 714-564-5200; 2323 North Broadway, Suite 201, Santa Ana 92706 – www.ocsbdc.com
O. C. HISPANIC CHAMBER 714-953-4289; 2130 East 4th Street, Suite 160, Santa Ana, 92705 – <http://ochispanicsbdc.org/>
LAUNCHPAD (OCTANE) 949-330-6565; 65 Enterprise, Aliso Viejo 92656 – www.octaneoc.org

Women’s Business Center (WBC) - Provide business counseling, workshops and mentoring events for start-up and existing women-owned business.

COACHELLA VALLEY: 760-345-9200; 77-806 Flora Road, Suite A, Palm Desert 92211 – www.cvwbc.org
INLAND EMPIRE: 909-890-1242; 3780 Market Street, Riverside 92501 – www.iewbc.org
Second Location: 909-890-1242; 1003 Cooley Drive, Suite 109, Colton 92324 - www.iewbc.org

Southern California Veteran Business Outreach Center (VBOC)– Provides entrepreneurial development services: Training, Counseling Mentoring and referrals for eligible veterans owning or considering starting a small business.

Services All of Southern Calif. 760-795-8739; 2075 Las Palmas Drive, Carlsbad 92011 – www.socalvboc.com

SBA Partners and Small Business Resources continued:

California Centers for International Trade Development (CITD) - Provide counseling, financing, and market information for new to export and ready to export companies.

ORANGE COUNTY: 714-564-5415; 2323 North Broadway, Suite 328, Santa Ana 92706 – www.OrangeCountycitd.com
RIVERSIDE COUNTY: 951-571-6443; 14745 Riverside Drive, Riverside 92518 – www.citd.org

Procurement Assistance Center (RCCD) – Provides a variety of government contracting services to business, 951-571-6442; 23555 Meyer Drive, Riverside 92518 - <http://rccdpac.com/>

San Diego PTAC Contracting Opportunity Center - Provides a variety of government contracting services to business, 619-216-6671; 880 National City Blvd., Suite 7100, National City 91950 – www.ptac-sandiego.org

U.S. Commercial Service – Provide counseling, financing, and market information for new to export and ready to export companies through SCORE, SBA and the Department of Commerce. For further information call 949-660-1688 – www.trade.gov/cs

On-Line Resources:

SBA's Official Website:

www.sba.gov – General information on SBA programs and services with links to local and outside resources.

Santa Ana District Office's Official website:

www.sba.gov/ca/santa

National SCORE Website:

www.score.org – Information on the SCORE organization and access to online counseling

National SCORE Hispanic Website:

www.score.org/hispanic.html - Information on the SCORE organization and access to online counseling in Spanish

Santa Ana District Small Business Resource Guide:

www.smallbusiness3.com – Guide includes a brief summary of SBA programs and local contact numbers for resources

SBA's programs and services are extended to the public on a nondiscriminatory basis. Reasonable arrangements for person with disabilities will be made, if requested at least two weeks in advance. Contact the U.S. Small Business Administration, Santa Ana District Office at 714-550-7420.